



DuPont Investor Update

Chad Holliday
CEO and Chairman of the Board

November 29, 2006
New York Stock Exchange



Regulation G

The attached charts include company information that does not conform to generally accepted accounting principles (GAAP). Management believes that an analysis of this data is meaningful to investors because it provides insight with respect to ongoing operating results of the company and allows investors to better evaluate the financial results of the company. These measures should not be viewed as an alternative to GAAP measures of performance. Furthermore, these measures may not be consistent with similar measures provided by other companies.

This data should be read in conjunction with previously published company reports on forms 10-K, 10-Q and 8-K. These reports along with reconciliations of non-GAAP measures to GAAP are available on the Investor Center of www.dupont.com.

Forward-Looking Statement

During the course of this presentation, I would like to remind you that we may make forward-looking statements. All statements that address expectations or projections about the future are forward-looking statements. Some of these statements include words such as 'expects,' 'anticipates,' 'plans,' 'intends,' 'projects' and 'indicates.' Although they reflect our current expectations, these statements are not guarantees of future performance, but involve a number of risks, uncertainties, and assumptions. We urge you to review DuPont's SEC filings, particularly its latest annual report on Form 10-K and quarterly reports on Form 10-Q, for a discussion of some of the factors which could cause actual results to differ materially.

Today's Agenda

- Report on 2006
- Growth Strategies Working
 - Put Science to Work
 - Go Where the Growth Is
 - Power of One DuPont
- Outlook



Key Messages

→ November 2005 plan on-track

- Cost position improving
- Return on capital rising
- Return on innovation increasing

→ Growth strategies working

→ Intensely focused on results

→ Momentum building

Today's Agenda

→ Report on 2006

→ Growth Strategies Working

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→ Outlook

Report on 2006

November 2005 Acceleration Plan

2006 Report

Increase fixed cost productivity

→ *AHEAD OF PLAN*

FC% of sales down 150 bps 3Q-YTD.

Improve return on capital

→ *ON TRACK*

Changes in capital & resource allocation made. ROIC up about 3 points.

Accelerate return on innovation

→ *ON TRACK*

Sales from new products up. Advancing pipeline & commercializing bio-based materials.

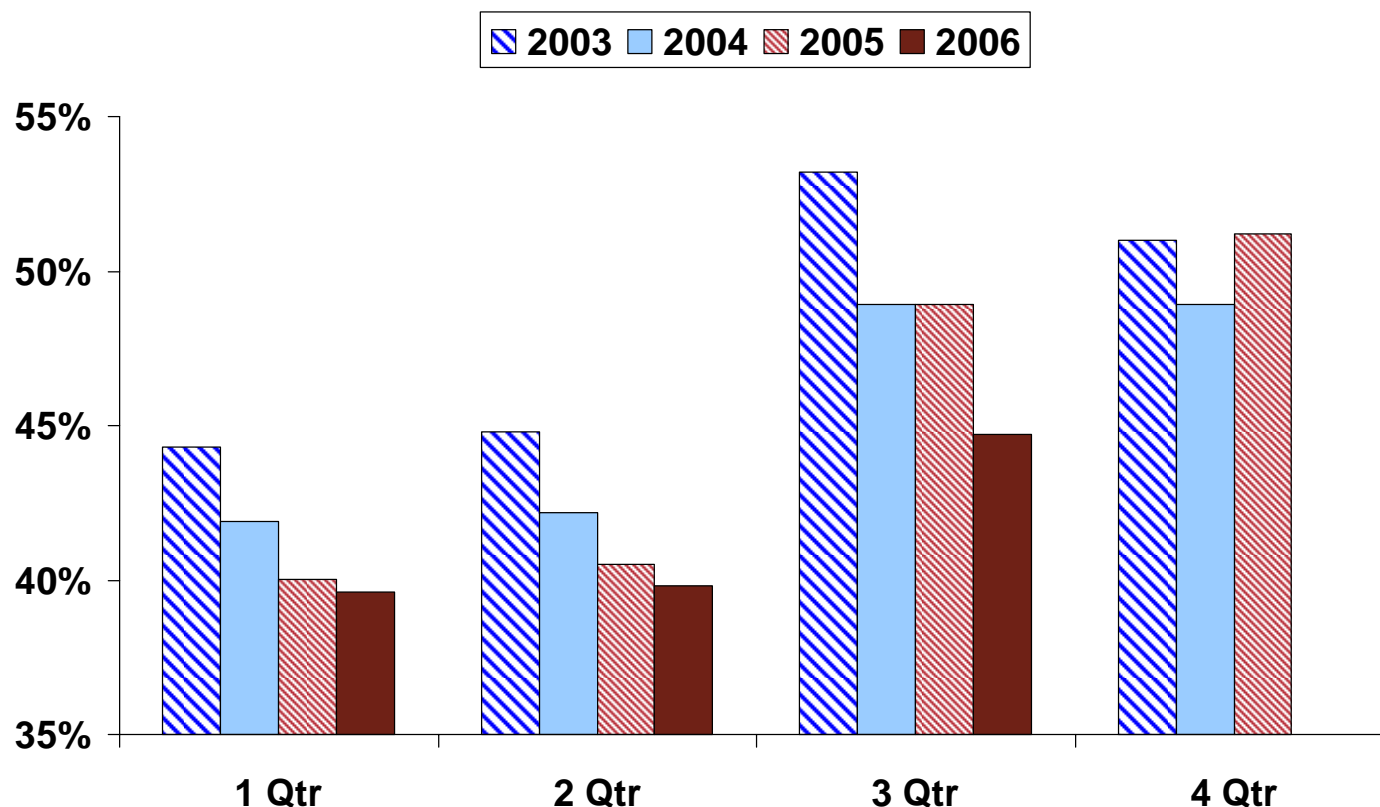
Share repurchase

→ *ON TRACK*

\$3.3 billion complete. Remainder expected to be complete by December 2007.

Fixed Cost Productivity

2006 Ahead of Plan



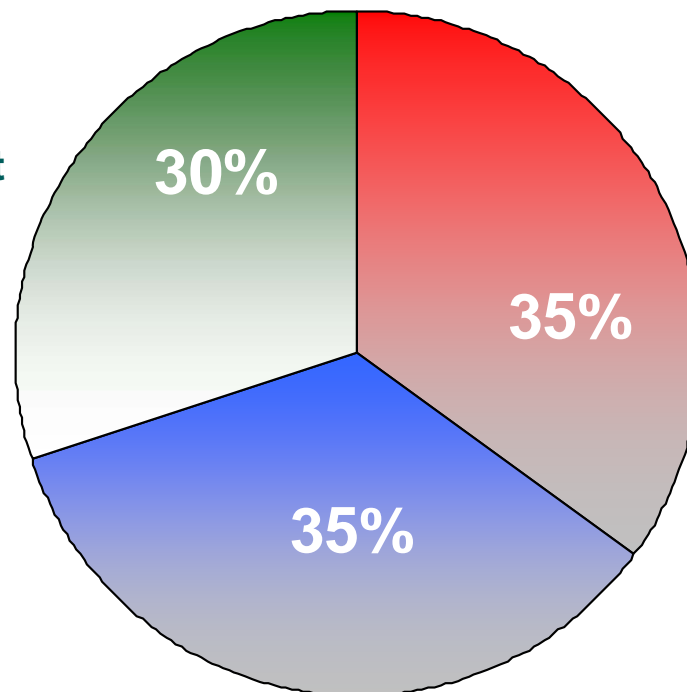
- 2006 YTD FC down \$178 million from 2005
- 2006 YTD FC as % of sales down 150 bps
- More than offset inflation and growth investments

Fixed Cost Gains CONTINUE

2007 Goal \$400 Million

Cost Containment

- Attrition & redeployment
- Sourcing projects
- Six Sigma projects



STREAMline Projects

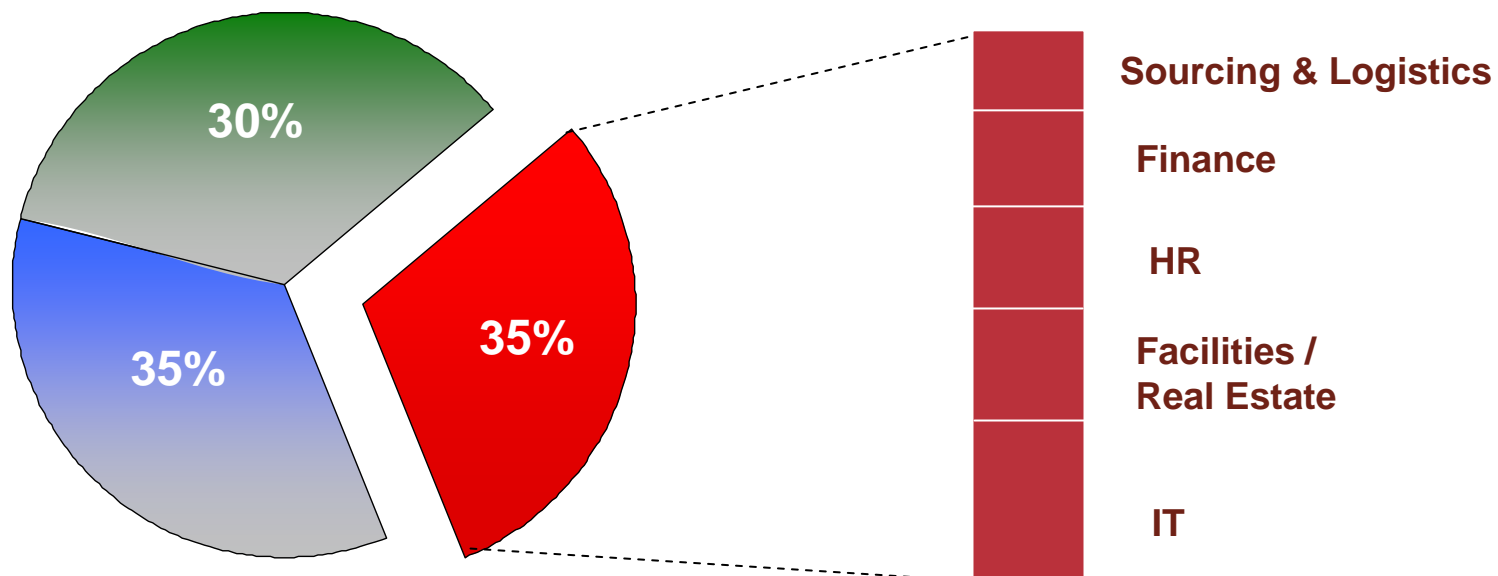
- General admin
- HR standardization
- Sourcing

“Lean Enterprise” Projects

- Leverage functional resources across facilities
- Consolidate warehouses and distribution
- Waste reduction

Fixed Cost Reduction Profile

STREAMline Examples

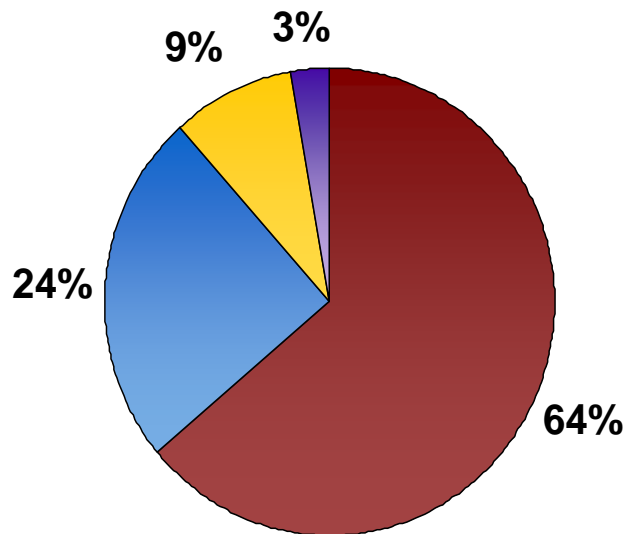


→ Standardize and consolidate activity
→ Reduce redundant infrastructure

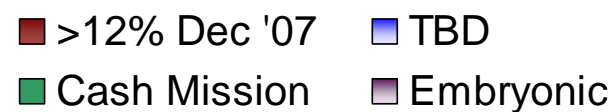
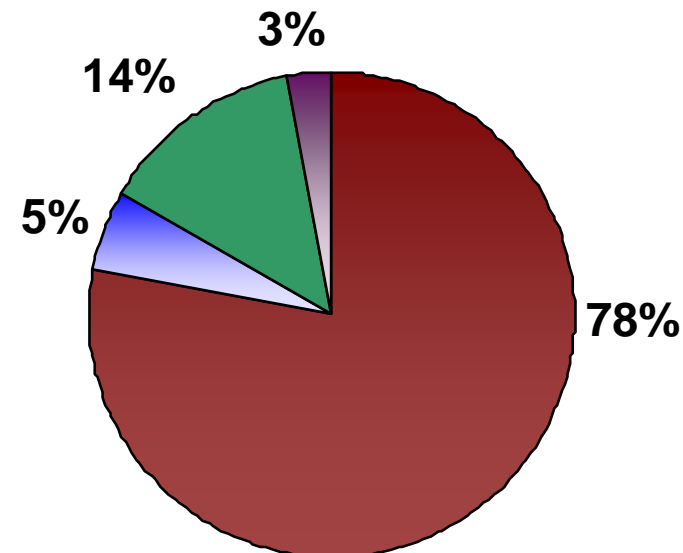
→ Consolidate “buy”
→ Improve procedures

Return on Net Assets IMPROVING

Nov. 2005



Current Outlook



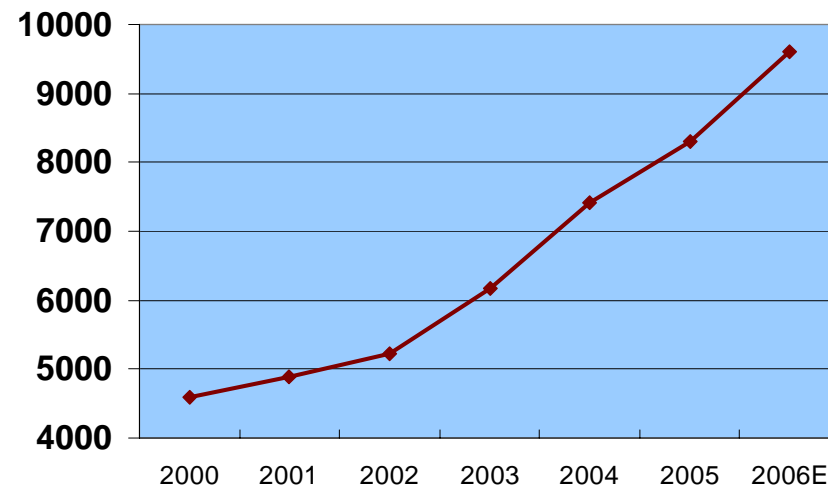
- 78% of assets—on track for > 12% by Dec. 2007
- 14% of assets—cash mission
- 3% of assets— embryonic businesses
- 5% of assets— work in progress

R&D Productivity INCREASING

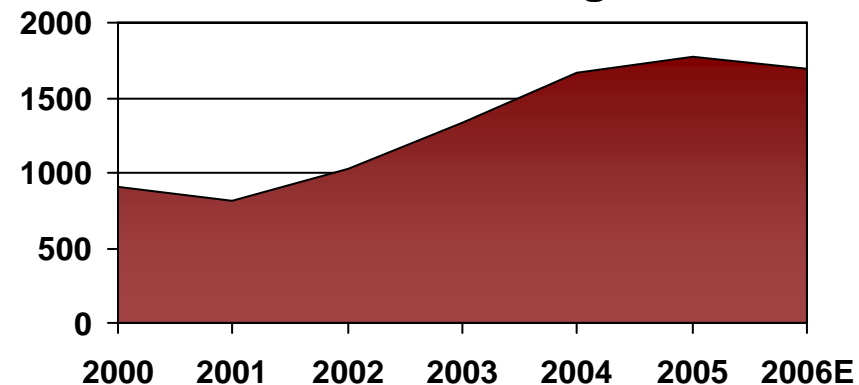
- 908 new product launches 3QYTD
- 60/40 replacement vs. new
- New product sales >33% in 2006

- Comprehensive IP strategy
- 273 biotech filings 3QYTD

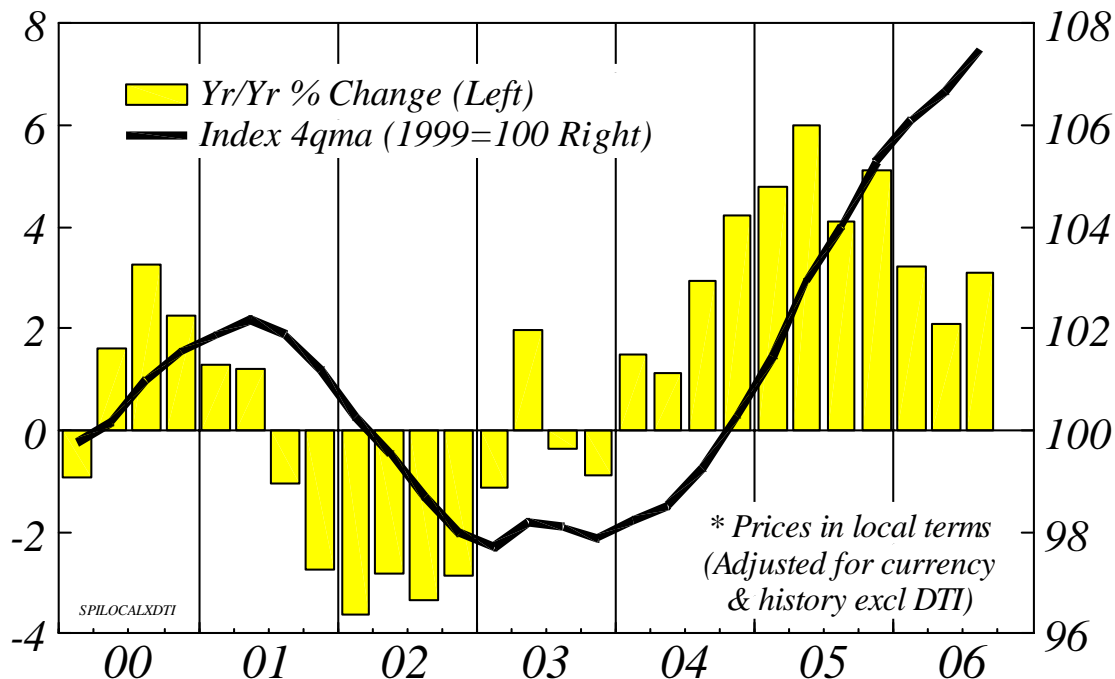
Sales From New Products
\$Millions



US Patent Filings



Positive Selling Price MOMENTUM



- 11 consecutive quarters of pricing gains
- Over 2,800 new products in 3 years
- Disciplined price management

Today's Agenda

→ Report on 2006

→ **Growth Strategies Working**

→ Put Science to Work

→ Go Where the Growth Is

→ Power of One DuPont

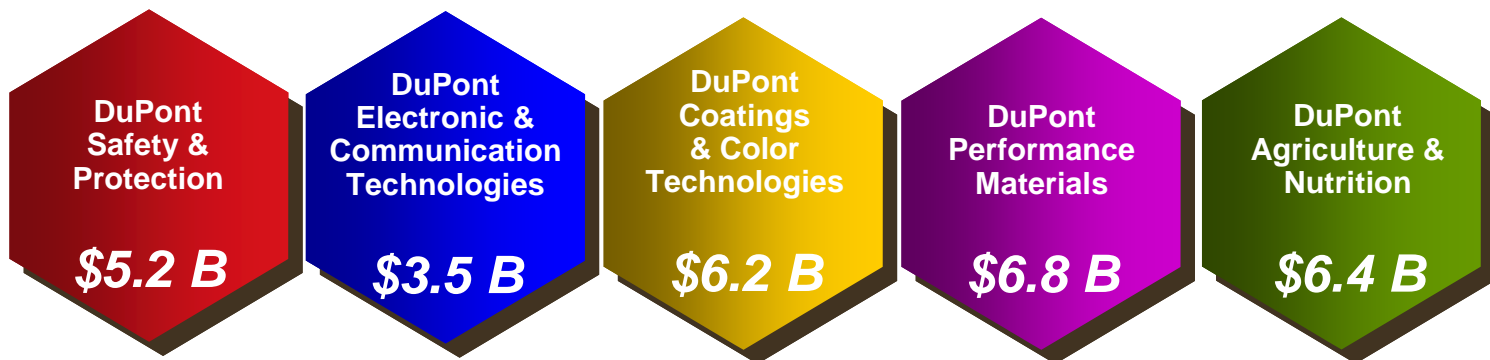
→ Outlook

Growth Strategies WORKING

Put our
Science
to work

Go where
the
Growth
is

Power of
One
DuPont



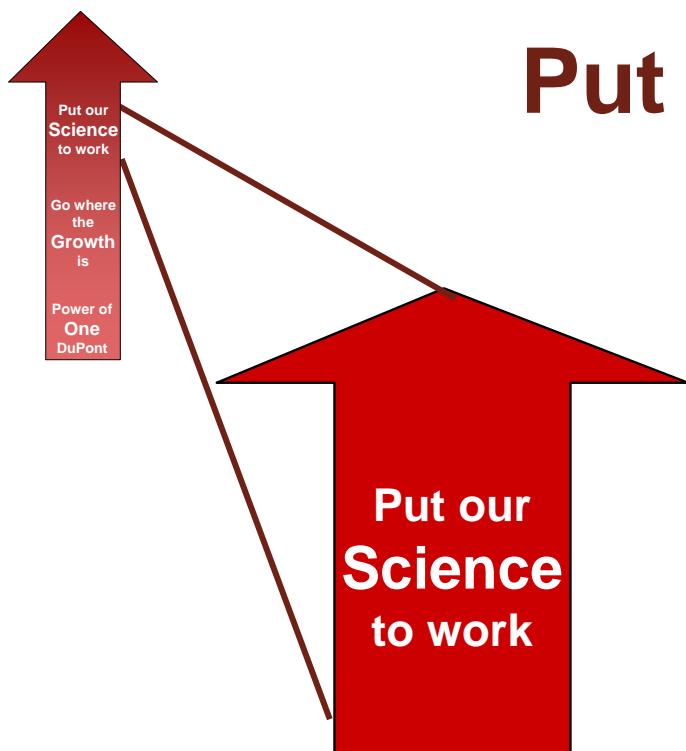
FIVE GROWTH PLATFORMS



Source: 2005 Segment Sales

Put Our Science to Work

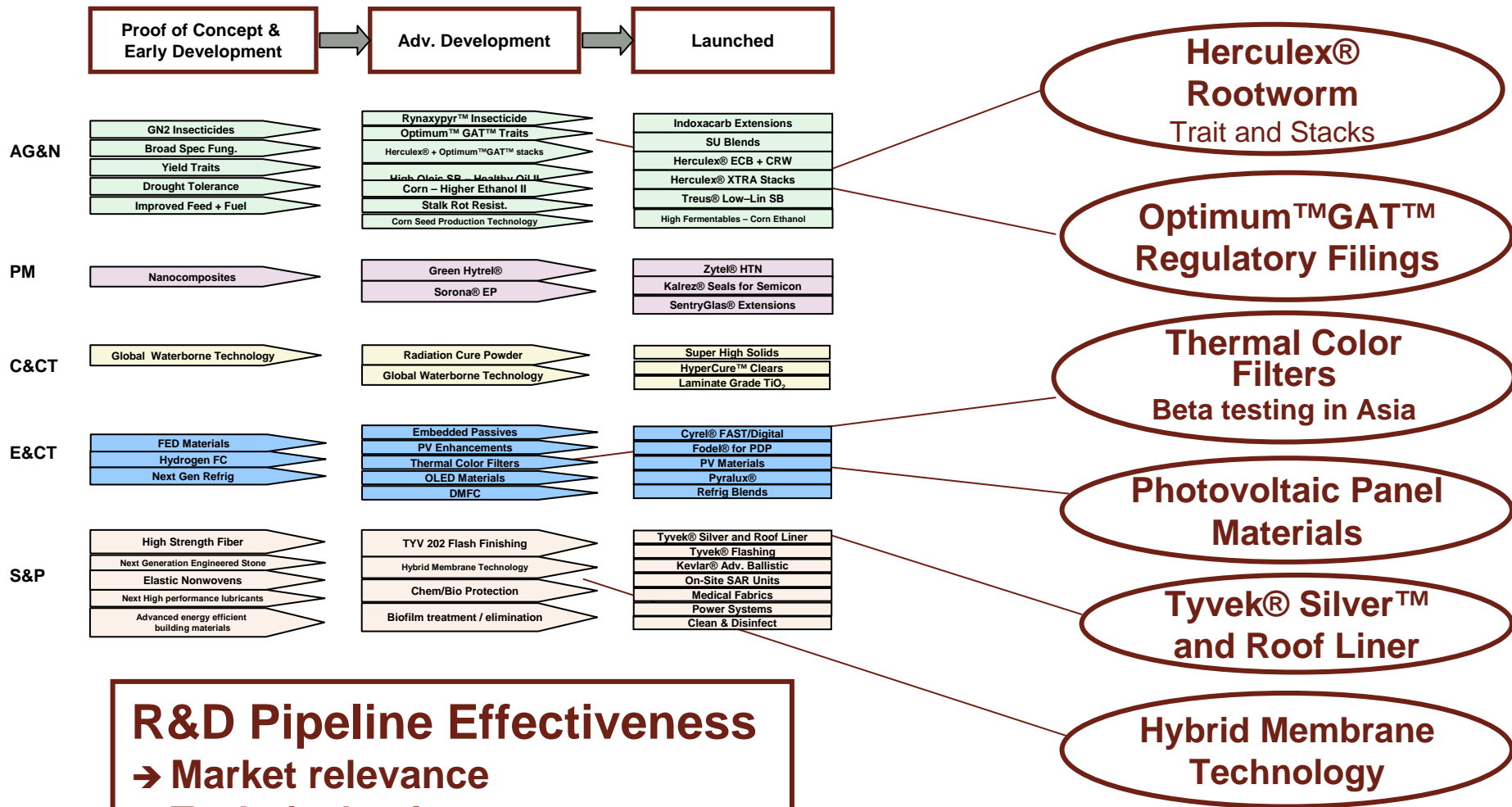
2006 Progress



- Pipeline advances
- BP & Broin biofuel alliances
- Bio-PDO® plant start-up
- Expanding market opportunities

Market traction, near-term pipeline advances and intermediate-term breakthroughs underway

Examples of Pipeline ADVANCES in 2006

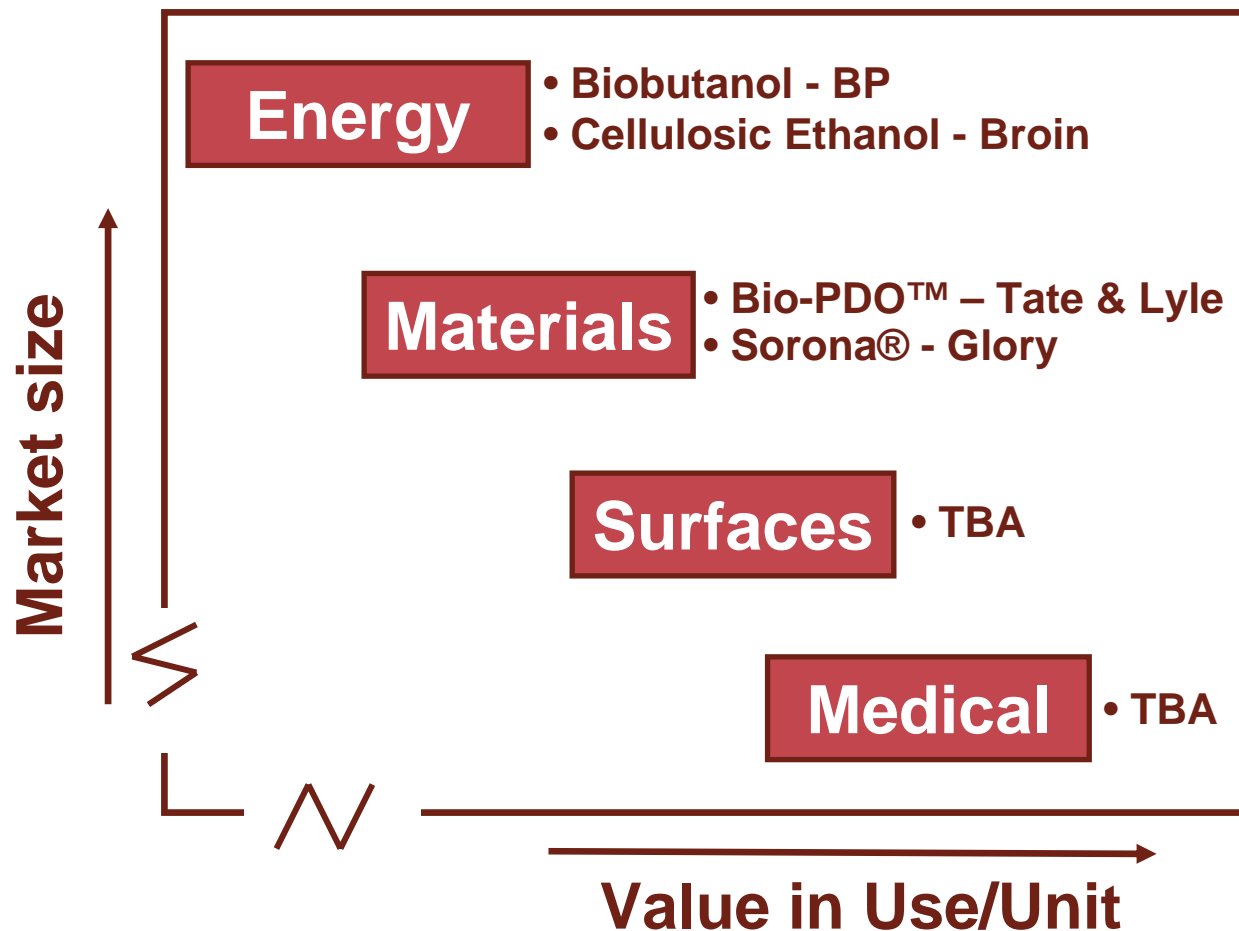


R&D Pipeline Effectiveness

- Market relevance
- Technical uniqueness
- Path to commercialization



Advances in Bio-based Materials



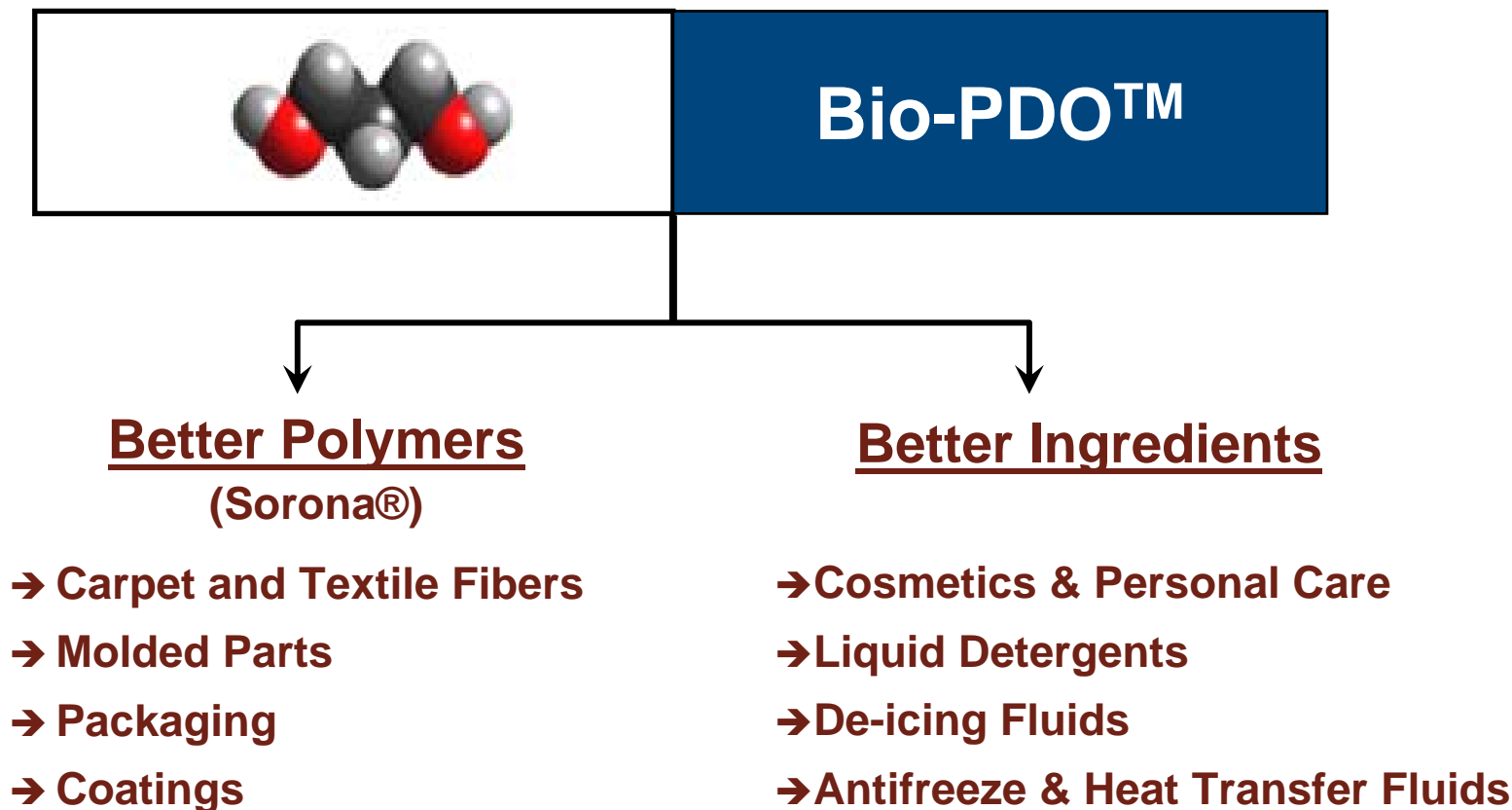
Enabling Technology, IP, and Commercialization Paths
in All Four Areas

The Dawn of Industrial Biotech

- Successful startup at Loudon
- New Bio-PDO™ applications
- Sorona® expansions

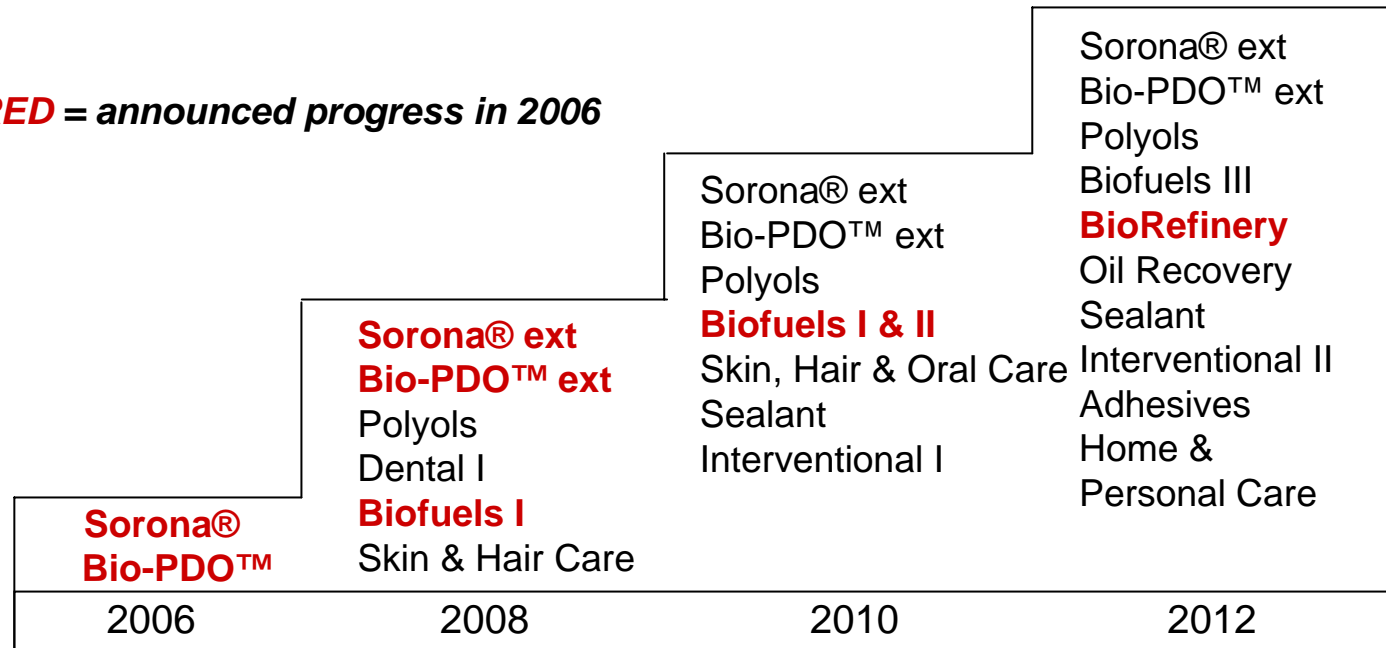


Bio-PDO™ Opportunities GROWING



Bio-Based Materials Summary

RED = announced progress in 2006



Our Uniqueness

- Integrated science and engineering in high value sectors
- IP and partnerships
- Only DuPont has the integrated technology and strategy for crop inputs, processing technologies and end use applications

Go Where the Growth is

2006 Progress



Put our
Science
to work

Go where
the
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Power of
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DuPont



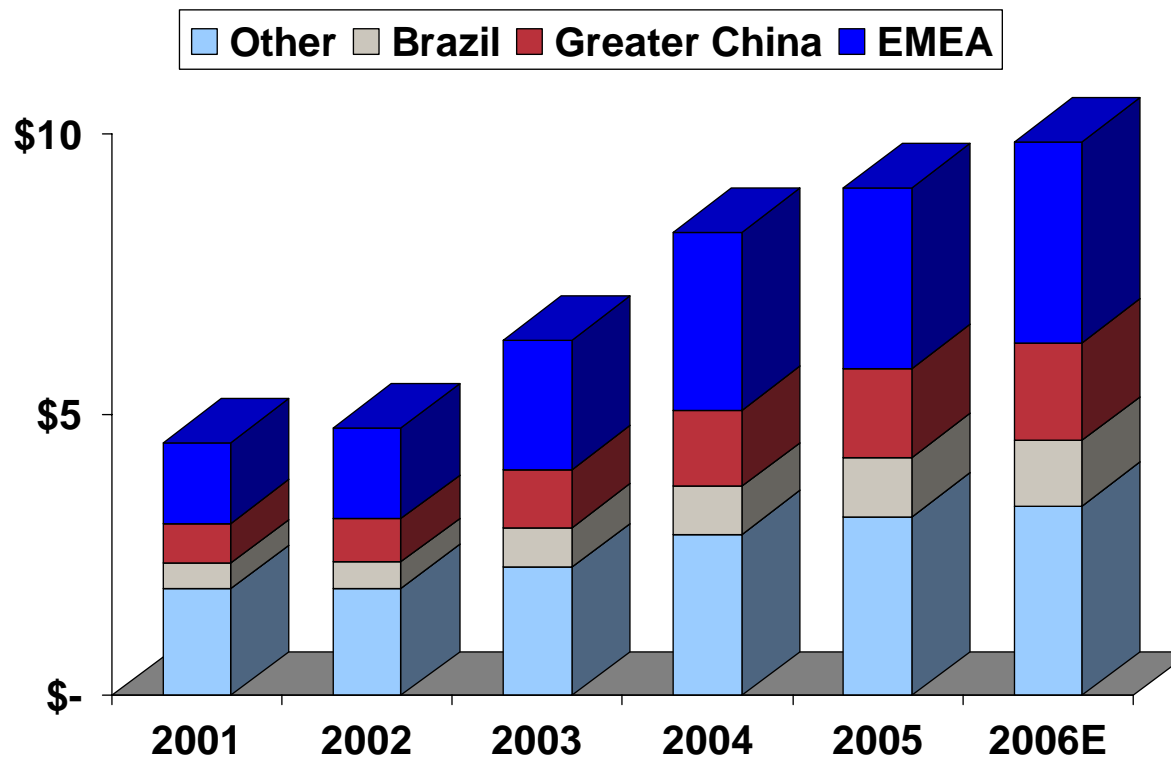
Go where
the
Growth
is

- 17% sales CAGR in non-G7 countries
- 36% of DuPont revenue from non-G7
- Strengthening position in attractive markets

**Positioned for growth in attractive geographic
and product markets**

Growing in Emerging Markets

Sales in Non-G7 Countries



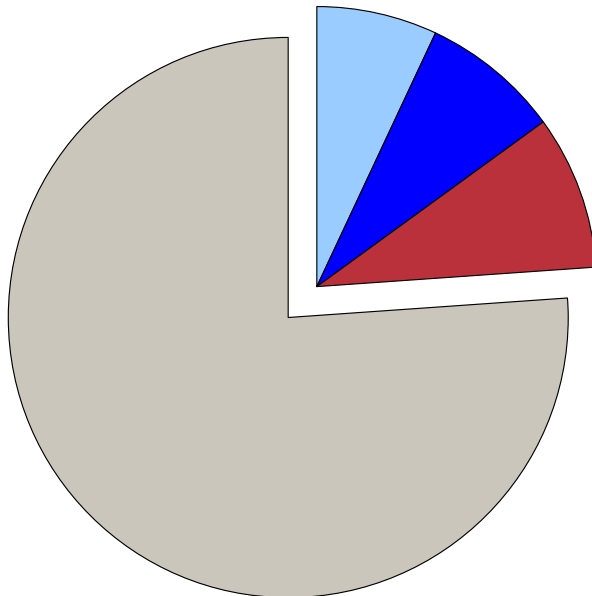
- 17% CAGR 2001-2006
- \$10 billion total revenue in 2006
- 21% sales growth in BRIC 2006

Emerging Markets

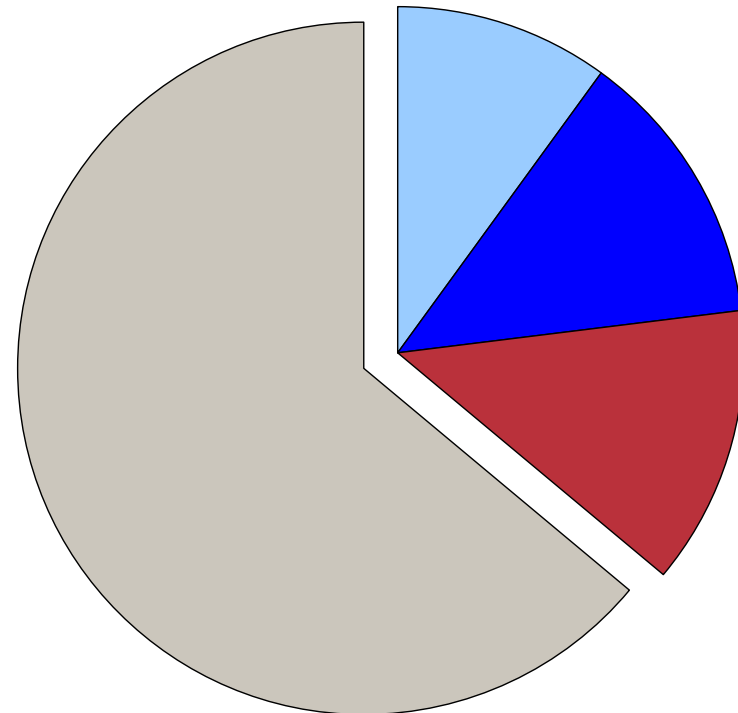
A Larger Portion of a Larger Pie

■ Mexico, Brazil, SA ■ EMEA ■ AP ex Japan ■ G7

2001
24% from Non-G7



2006E
36% from Non-G7



Strengthening Position in Attractive Markets

- Under the hood – lower weight and cost
- Photovoltaics
- Refinery Solutions
- Clean and Disinfect
- Safety Solutions
- Building “Envelopes”

Power of One DuPont

2006 Progress

Put our
Science
to work

Go where
the
Growth
is

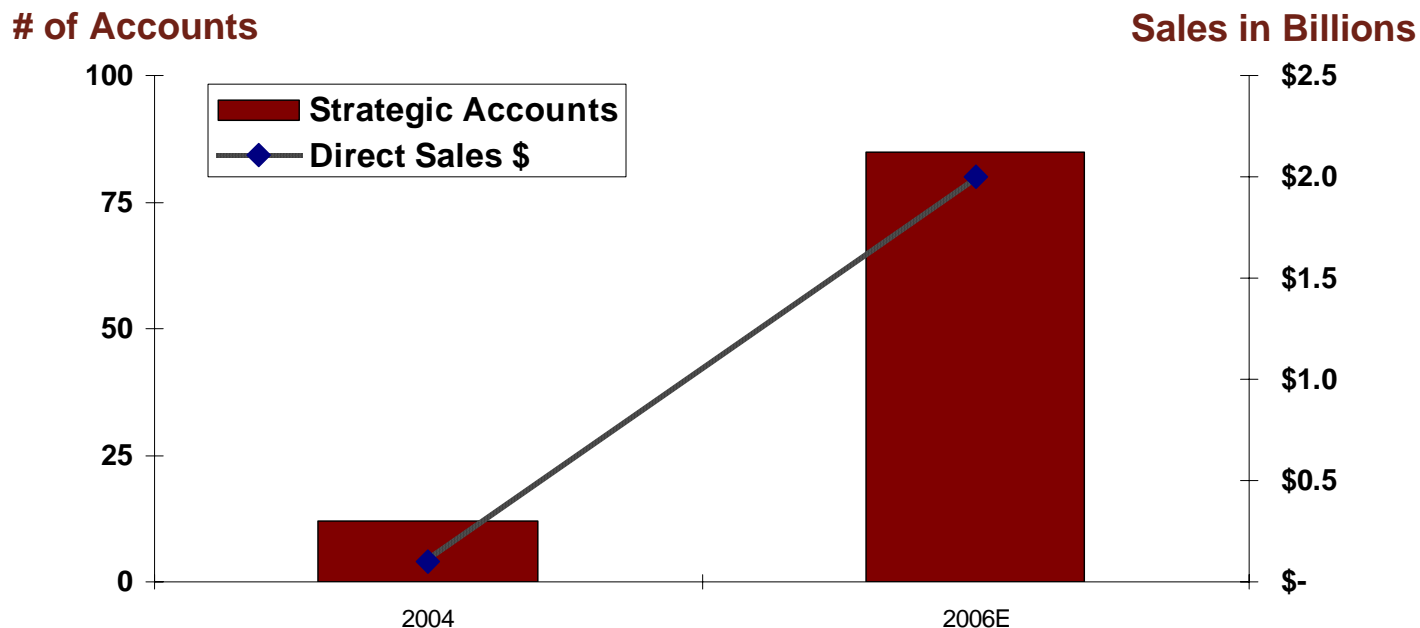
Power of
One
DuPont

Power of
One
DuPont

- Strategic Account growth 2x company average
- Streamline and simplify

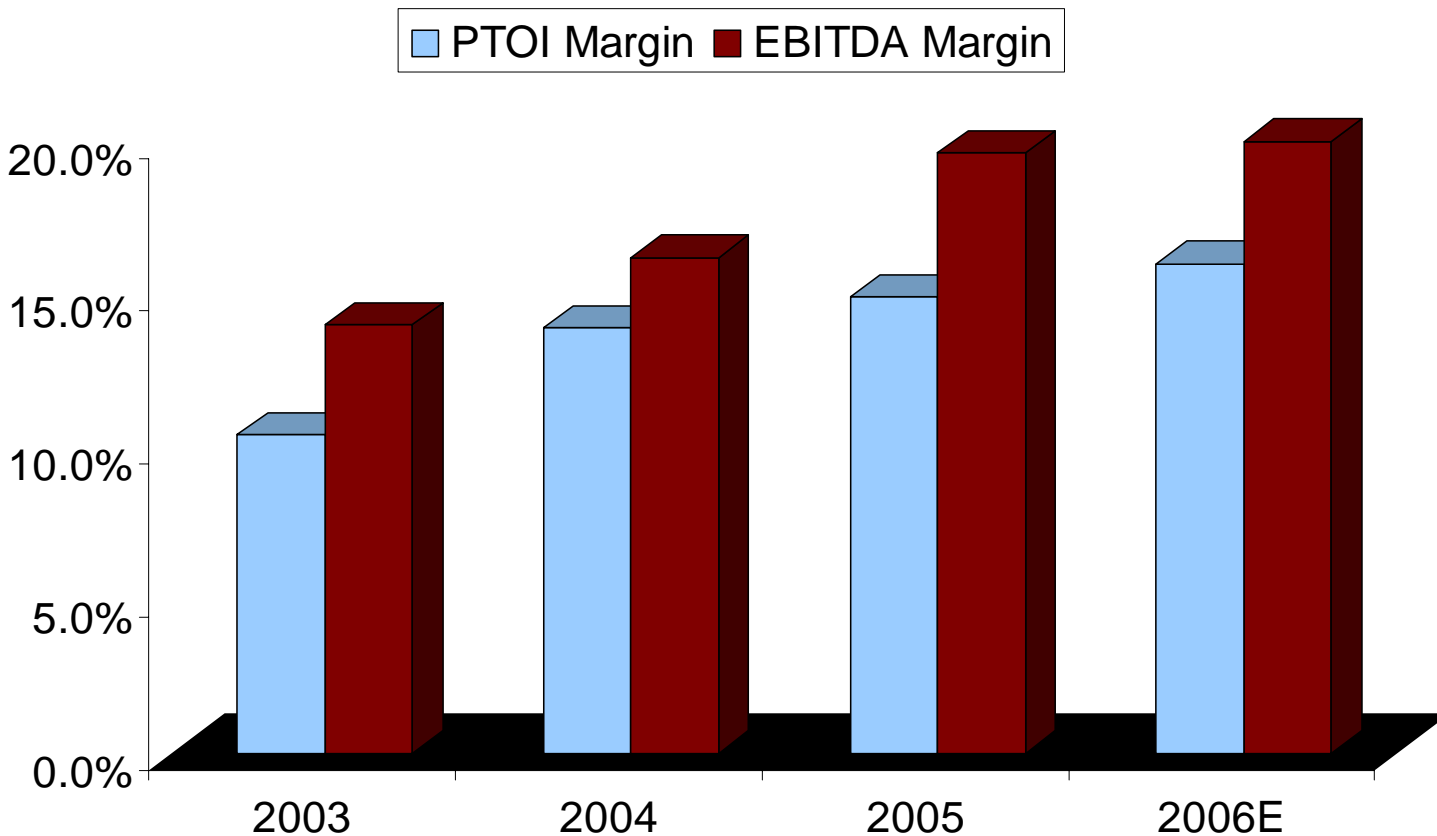
Improving leverage across markets, with customers
and in support functions

Growing Penetration with Strategic Accounts



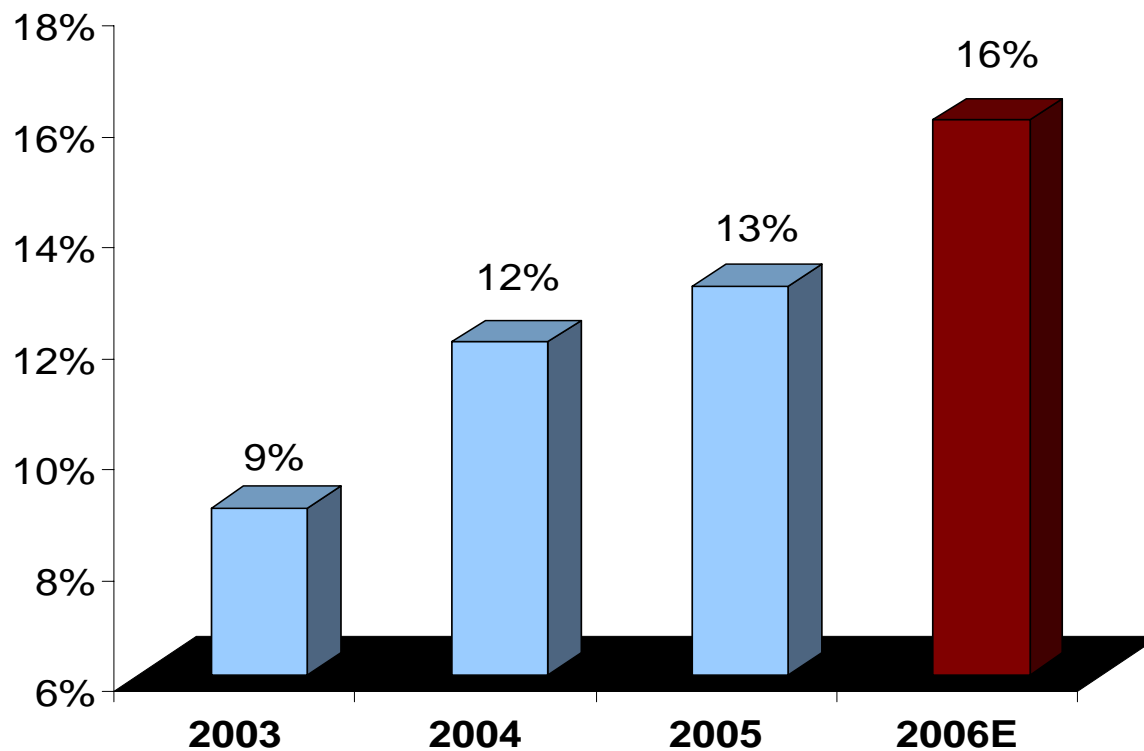
- 80 Accounts
- Sales growth per account at 2x company average
- Strengthening connection with sustainable solutions

Margins EXPANDING



6-7 point increase in margins over three years

ROIC IMPROVING



- 3 point increase in 2006 est.
- 7 point increase in three years

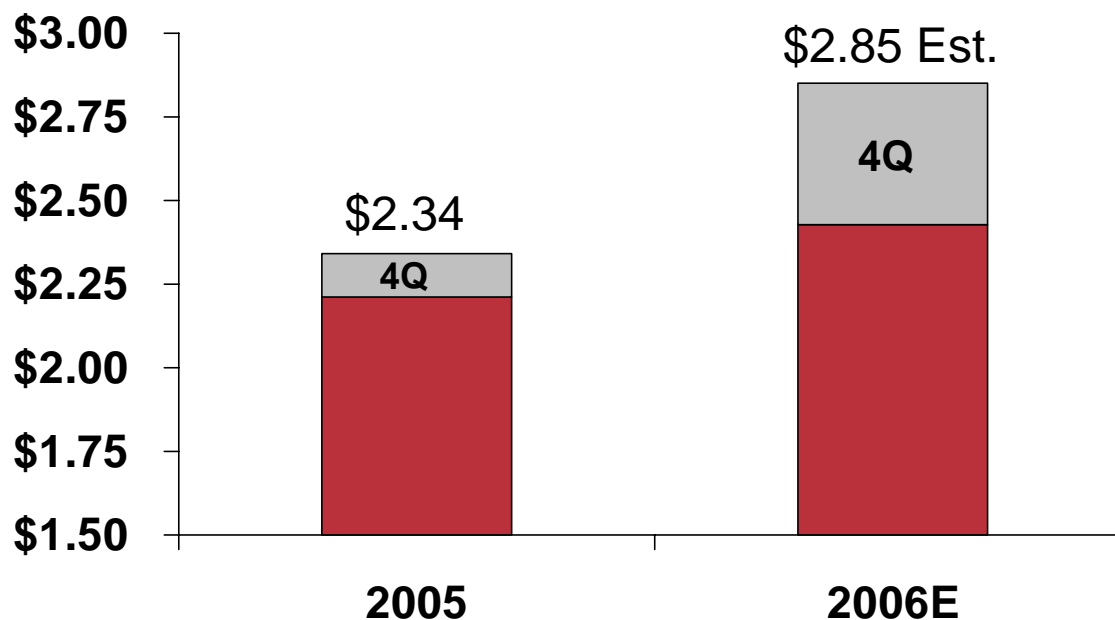
Note: Excludes the effect of adopting SFAS 158 ("Employers' Accounting for Defined Benefit Pension & Other Postretirement Plans") on December 31, 2006.

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→ Outlook

DuPont 2006 EPS Outlook



4Q Outlook

- | | |
|-----------------------------------|-----------------------------|
| + Pricing momentum & new products | - U.S. housing correction |
| + Fixed cost productivity gains | - Higher cost ingredients |
| + No hurricanes | - Lower "Detroit 3" volumes |

Positive Momentum into 2007

- Continue new product introductions
- Fixed cost productivity gains
- Market momentum for products launched 2003-2006

Real GDP

(Annual % Change)

	<u>2005</u>	<u>2006E</u>	<u>2007E</u>
World	3.5	3.8	3.1
N. America	3.2	3.3	2.4
W. Europe	1.6	2.4	1.9
E. Europe*	6.1	5.9	5.5
Asia	4.8	5.1	4.5
Japan	2.6	3.2	2.3
China	9.9	10.6	9.2
S. America	4.9	4.6	4.2

* Emerging Europe

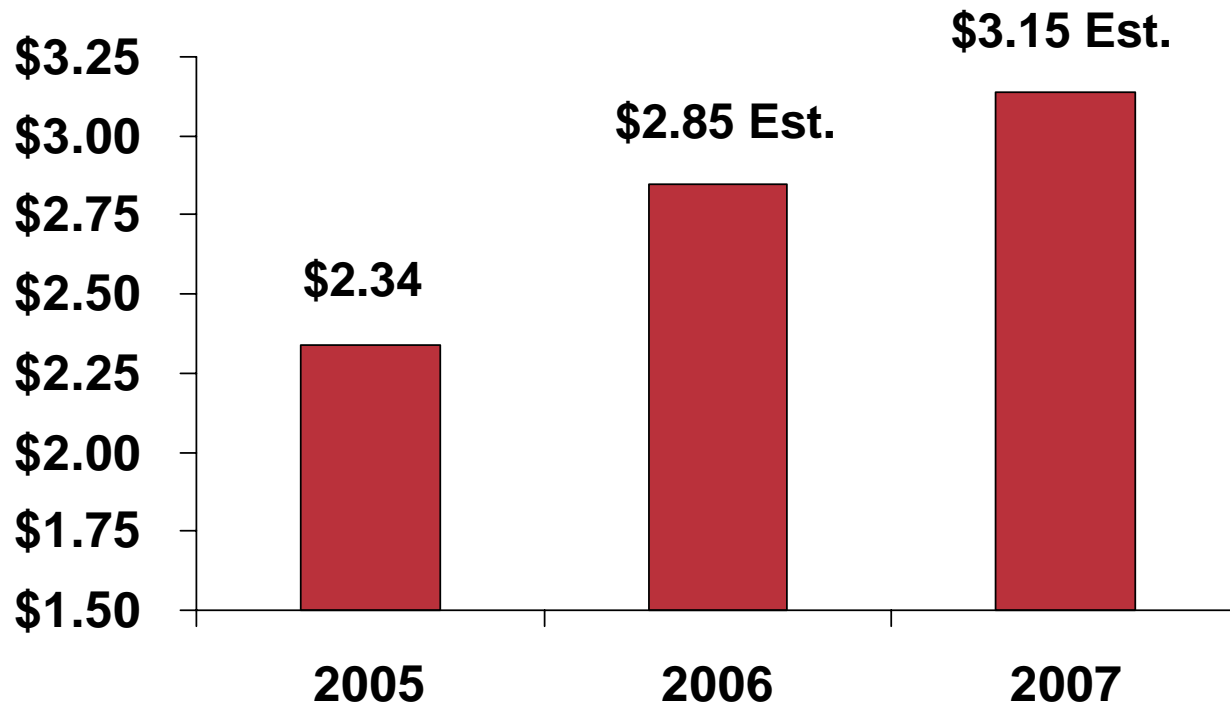
2007 Segment Outlook

Opportunities

Challenges

Ag & N	<p>Corn acres and ethanol up Ramp up Herculex® and stacks Share gains in soy and Brazil</p>	<p>Soft crop protection markets High seed production costs Brazil macros</p>
C & CT	<p>Fixed cost reduction High TiO₂ utilization Coatings mix improvement</p>	<p>Weak 1H "Detroit 3" builds OEM pricing</p>
E & CT	<p>Capacity expansion Electronic materials demand Photovoltaics growth</p>	<p>Refrigerants pricing Startup costs</p>
PM	<p>Emerging market penetration/growth Fluoroelastomers growth Fixed cost productivity</p>	<p>Weak NA auto builds Ingredient costs</p>
S & P	<p>Capacity expansions New products International penetration</p>	<p>U.S. housing</p>
BBM	<p>Large markets Blockbuster new science</p>	<p>Speed to commercialization Cost investments</p>

DuPont 2007 EPS Outlook



→ Modest pricing and volume gains
→ Fixed cost productivity gains

→ Ingredient costs flat
→ Tax rate up to 27%

* Excluding significant items

Conclusions

- ☑ **November 2005 plan on-track**
 - ☑ Cost position improving
 - ☑ Return on capital increasing
 - ☑ Return on innovation accelerating
- ☑ **Growth strategies working**
- ☑ **Remain intensely focused**
- ☑ **Momentum building**